

# CALIBR CUSTOMER REVIEWS



## **ANTHONY, QUALITY PRESSURE WASHING**

Calibr provides great customer service! I worked with Elizabeth Andrews and Raymond Siffel closely during the early stages of switching to Calibr. Both Elizabeth and Raymond were attentive, listened to my business' needs, and confidently addressed my concerns. I am very happy with Calibr and their great solutions!



## **SHANNON, CONTROLLER, PRESONUS AUDIO ELECTRONICS**

There's always a certain amount of skepticism that exists when a company promises that their platform will offer a significant cost savings. We all have moments of feeling as if something might be too good to be true, and I exemplified some of those emotions when initially considering a migration from Chase Paymentech to Calibr's platform. However, I can honestly say that every promise made by Raymond and his team has been fulfilled. I am no longer skeptical, and to say our expectations have been met is truly an understatement. Raymond and his team conducted a thorough review of our merchant processing accounts and offered us a viable solution designed to save us thousands in credit card processing fees every month. The implementation process was completely seamless and the training was well organized and thorough. The platform is intuitive, user friendly, and our accounting team is impressed with its functionality and ease of use. Raymond and Elizabeth have been extremely accessible and attentive throughout the entire process. The continued follow up and monthly review of the our account has been much appreciated. From a customer service standpoint, they have knocked it out of the park. They have provided a level of transparency that I have never seen before and it is refreshing! They have fulfilled every single solitary promise that they made, and i am so happy that we made the decision to migrate to Calibr. The cost savings is significant, and is even greater than what was initially estimated by Raymond and his team. I highly recommend Calibr to anyone looking to lower credit card processing fees.



## **TERI, CEO, AMERICAN PRECISION SUPPLY**

Calibr was extremely helpful in showing us how we could reduce our processing costs and helped us implement the new program. Not only do we see significant savings each month, but we also get our funds deposited much quicker and the reporting is so easy to use.



**EILEEN, CHAMBER OF COMMERCE**

Calibr Merchant Solutions has really stepped up and provided excellent customer service to my organization. From set up to ongoing support, they have been quick to respond and also provide a personalized experience. I believe that Calibr cares about the success of my organization and takes the time to customize their support based on my organization's needs. They took the time to explain all aspects of my new merchant account and really took the guesswork out of credit card processing.



**MARIE, FOUNDER & MARKETING DIRECTOR, @REVENUE**

"The personal connection, the care, and the INSIGHT that Calibr delivers is unparalleled! Your company actually THOUGHT about my business, what would work best for me and helped me make decisions that would make me more money."



**SCOTT, RETAIL OPERATIONS DIRECTOR**

"We really appreciate Calibr in part because they are so different from typical credit card processing companies. They are authentic and really focus on relationship and long term trust with their customers. They are transparent and quick to take the high road when it comes to industry practices. Ray is very honest and engages in high trust business practices even when it adversely affects Calibr. They take their customer service and relationship with their customer very seriously. I would definitely recommend them!"



**JIM, FOUNDER & CEO, @REVENUE**

"Raymond and his team know far more about their industry than the average provider. The commitment to excellence and more importantly fairness is second to none. Despite a low bar in the industry, Calibr is committed to superiority as opposed to slightly better. I strongly recommend Calibr's team."

